

DAVID LEVINE

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PROFILE

Scale-up advisor, founder and investor with 20+ years of experience helping technology businesses grow, raise capital and win customers. I have built and scaled my own venture-backed AI company, advised more than 150 founders, supported over 50 investment transactions and helped mobilise more than £30m of funding.

I am strongest where strategy has to turn into action: working with founders and leadership teams on growth plans, sales, fundraising, partnerships, positioning and the practical issues that come with scaling. I also bring deep technology experience from AI, digital platforms, enterprise software and senior strategy roles at Hewlett-Packard, INRIX and Vodafone. That means I can add value as a Scale-Up Business Advisor while also bringing much of the experience sought in a Tech & Digital Advisor.

CORE EXPERIENCE

- Scale-up and growth strategy
- Founder and leadership coaching
- Fundraising and investment readiness
- Commercial strategy and enterprise sales
- AI, digital products and technology strategy
- Partnerships and ecosystem development
- Investor networks and deal execution
- International go-to-market

PROFESSIONAL EXPERIENCE

Manchester Angels | Principal and Founder | 2022 - Present

- Advise and invest in high-potential technology businesses, with a focus on AI, Deeptech and companies outside London.
- Work directly with founders on growth strategy, fundraising, commercial positioning and investor readiness.

- Supported 50+ transactions and built a network of 500+ VCs, angel groups and family offices, helping facilitate more than £30m of funding.
- Build partnerships with organisations including Turing Innovation Catalyst, Northern Gritstone, university technology transfer offices and HSBC Innovation Bank.
- Most recently structured and managed a £2.5m seed round for a regional transport platform, alongside go-to-market support for international launches.

AngelOS.vc | Founder | 2026 - Present

- Founded a software platform to make angel network and syndicate operations simpler and more efficient.
- Built the market strategy, competitive analysis and investment positioning from the ground up.
- Bring direct, current experience of designing and launching a digital product for the early-stage investment market.

Glenluna Ventures Ltd | Director | 2013 - Present

- Advised 150+ founders through seed and Series A growth, including fundraising strategy, pitch development, term sheets, commercial strategy and investor engagement.
- Supported Enterprise AI business Versori from YC alumni stage through a \$3m seed raise and a 27x ARR exit.
- Designed and delivered the Raise Like a Pro programme with the UK Space Agency, helping hundreds of founders improve how they approach institutional fundraising.
- Maintain direct relationships with investors across Europe, North America and Asia, helping UK founders access capital and strategic connections.

DigitalBridge | Founder and CEO | 2013 - 2021

- Founded and scaled an applied AI software business from idea to an international venture-backed company.
- Raised more than £3m in venture capital and led the business through product development, hiring, fundraising, enterprise sales and international growth.
- Won multi-million-pound contracts with global retailers including Home Depot (TCV over £10m) and Kingfisher/B&Q (TCV over £3m).
- Selected for the Tech Nation Applied AI Mission to San Francisco and the John Lewis Accelerator.
- This gives me first-hand experience of the issues founders face when moving from early traction into a more structured scale-up phase.

Vodafone / INRIX / Hewlett-Packard | Strategic Leadership | 2000 - 2013

- Vodafone - Global Head of Connected Car. Delivered 120% of revenue quota and evaluated major international acquisition targets including Cobra Automotive (€145m).
- INRIX - International Business Development Director. Built pan-European partnerships with companies including BMW and Toyota.
- Hewlett-Packard - Led the Office of Strategy and Technology in Europe on behalf of the company CTO, running executive briefings and shaping long-term technology roadmaps.
- These roles gave me senior-level experience of technology strategy, enterprise customers, partnerships and operating across large international organisations.

EDUCATION

MBA, Manchester Business School | 2007

BSc Computer Science, University of Manchester | 1999